

FLORIDA-CERTIFIED VETERAN BUSINESS ENTERPRISE · SERVICE-DISABLED VETERAN-OWNED

A Florida-based, veteran-owned consultancy that moves AI, data, and automation from idea to working systems, led by one principal who has built and led three enterprise AI, data, and analytics practices, plus hands-on delivery of the integrations, agents, and pipelines.

CORE COMPETENCIES

- AI and machine learning consulting, AI-readiness assessments, and roadmapping
- Systems integration and data pipelines via public and internal APIs, including ArcGIS/Esri integration
- Identity and access: SSO, OIDC, and OAuth, including Keycloak
- Workflow automation and orchestration, including agentic and LLM-driven workflows
- Data analytics, reporting, and self-updating dashboards
- Custom AI agents and assistants scoped and tuned to specific business tasks
- Cloud and hybrid architecture across AWS, Azure, and GCP
- Vendor-neutral technology strategy, discovery workshops, and executive enablement

DIFFERENTIATORS

- Florida presence and government relationships.** In-state, on-site as needed, and certified in the Florida vendor pool.
- Strategist and builder in one.** Practice leadership plus hands-on delivery in a single resource.
- Vendor-neutral.** Recommends fit, not a single product line.
- Set-aside vehicle.** Certified Veteran Business Enterprise for state, county, and university preference.

DEMONSTRATED CAPABILITY

- Contract-opportunity monitor:** automation polling a government opportunities API, filtering by code, set-aside, and keyword, AI fit-scoring, and publishing a live dashboard.
- Scheduled data screener:** a pipeline running weekly via GitHub Actions and publishing results to a public web endpoint.
- AI-agent skill library:** a versioned repository of custom agent skills for research, document generation, and data tasks.
- Charlotte Harbor GIS integration:** pulls live FWC and FL DEP ArcGIS feature services, runs spatial analysis, and publishes a hosted ArcGIS feature layer plus a public interactive map (harbor.brianbeals.com), rebuilt automatically via CI.
- brianbeals.com:** a Next.js site on Vercel with CI/CD deploys, demonstrating modern web build and cloud delivery.

Newly formed; no contract past performance yet. The builds above evidence delivery capability. Positioned to subcontract under a platform vendor or prime and build a public-sector record.

COMPANY SNAPSHOT

Florida VBE	Certified
VBE Term	07/2026 – 07/2028
MFMP Vendor	Registered
UEI	NJLEHNAQATJ6
CAGE	22XM3
Founded	2026 · Florida
Location	Punta Gorda, FL

Certified Veteran Business Enterprise (FL DMS / OSD, per 287 & 295.187, F.S.)

COMMODITY CODES (UNSPSC)

80101507	IT Consultation
81111500	SW/HW Engineering
81111600	Computer Programmers
81111700	MIS Services
81111800	System Administration
81112000	Data Services
81112100	Internet Services
81112200	SW Maintenance & Support

NIGP FAMILIES

918	Consulting Services
920	Data Processing / IT
208	Computer Software

CERTIFICATIONS

SBA-certified Service-Disabled Veteran-Owned Small Business (SDVOSB) and Veteran-Owned Small Business (VOSB), certified 2026 through 08/2029. Florida-certified Veteran Business Enterprise, 07/2026 through 07/2028. 65+ active vendor and technical certifications across AI, data, automation, and analytics (Credly-verified). Detail on request.